

PAUL COPCUTT

231 Bay St North
Hamilton, Ontario, L8R 2R1

paul@paulcopcutt.com

Home: 905-233-2290
Mobile: 905-233-2290

INTRODUCTIONS SOUGHT

Position: Business Development Leader

Company type: Government, Finance, Technology, Health Care, Pharmaceutical, Retail, CPG
Size \$ & people: > \$15M revenue; >75 employees
Product/Service: Consumer products or services
Focus: Part of outbound sales and marketing efforts
Location: Currently in GTA looking to relocate to Ottawa, National Capital Region
My expertise: Sales, marketing, negotiating, building talent, successful leadership
Solutions/
Problems I Solve: Stagnant sales, Diminishing pipelines, Lead generation.

HOW YOU CAN HELP

1. Provide me with information you have on any of the following industries and companies
2. Introduce me to friends or contacts in, or with knowledge of, the following industries or companies
3. Let me know if you have any ideas for additional potential target companies in these categories
4. Introduce me to anyone who you feel could provide me with good advice, suggestions, expertise, and help

Finance / Government	Business Development / Government	Technology	CPG / Pharma / Health Care	Retailers / Distributors / Wholesalers	Other
Bank of Canada	Export Development Canada	IBM	Bayer Inc	Costco	Bristol Aerospace
Canadian Bank Note	Industry Canada	HP	Apotex	McKesson Canada	Bell Helicopter
Royal Canadian Mint	Corporations Canada		J&J	Canex	Lockheed Martin
Ministry of Finance Canada	Business Development Bank of Canada			Giant Tiger	
Canadian Development Investment Corp	Canadian International Development Agency		CHEO		
Public Works	Canadian Commercial Corp		Ottawa Hospital		