

***Driving innovation for measurable results and sustainable long-term gains*****Professional Profile**

Incisive, strategically focused finance leader with an entrepreneurial mindset and a record of delivering bottom-line results and stakeholder value in multiple industries and business models. Uses a unique mixture of honesty and collaboration to relate to others, able to quickly see the problems that need to be resolved. Well organized, called upon to deliver insights and rapid implementable solutions, effectively contributing to the short and long-term goals of the organization on a consistent basis. Strong project and time management, analytical and problem solving skills, very adept at increasing efficiency, providing accurate and timely financial reports and leading a high functioning team.

**Skills Highlights**

- Analytical reasoning
- Leadership and communication
- Staff development and coaching
- Timely, accurate audience-appropriate reporting
- Budgeting, planning and forecasting
- Credit and capital markets
- Liquidity and working capital optimization
- Risk management

**PROFESSIONAL EXPERIENCE****Greater Toronto Airports Authority \* Toronto, ON****2008 – Present**

*The GTAA is the operator of Toronto Pearson International Airport, the largest airport in Canada, the second largest airport in North America in terms of international traffic. Toronto Pearson's capital infrastructure is funded by debt capital program with a balance of \$7 Billion, supported by \$1 Billion in cash and reserves. Capital markets program includes \$1.5 billion short-form base shelf prospectus, \$700 million credit and \$150 million hedging facilities. Annual revenues in excess of \$1 Billion and capital expenditures averaging \$200 million.*

**ASSOCIATE DIRECTOR, FINANCE & TREASURY (2012 TO PRESENT)****GENERAL MANAGER, FINANCE & TREASURY (2008 TO 2012)**

Joined the GTAA with a mandate to transform treasury from a transactional function to an analytical, value adding business partner. Improved efficiency through process reengineering and increased staff engagement with coaching and job enrichment. Delivered results and broadened scope of accountability while maintaining stable staffing levels. Initially accountable for treasury operations, with subsequent addition of continuous disclosure, decision support, budgeting, and financial planning. Most recent scope addition was capital project approval and funding process.

- Manage \$850 million in aggregate bank lines and other funding sources to ensure stable access to financing for ongoing operational and strategic needs, and contingent liquidity to withstand unanticipated financial shocks.
  - Successfully negotiated \$200 million and \$100 million increases in general purpose and hedging facilities, respectively, and the continuation of the related credit support.
  - Manage medium term note program renewals and activities under the \$1.5 billion short-form base shelf prospectus, including the execution of related interest rate hedging, as warranted by market conditions.
- Effectively manage six banking and three rating agency relationships, and support investor relations activities.
- Successfully designed and executed a \$400 million bond buy-back program, resulting in approximately \$20 million in annual interest savings.
  - Achieved seamless execution and post-trade administration by clearly defining end-to-end processes, accounting treatment, and public disclosure requirements.
- Achieved an over 40% improvement in CFO's business case approval rates by providing coaching and emphasizing the importance of quantifiable objectives, and measurable benchmarks and targets.
- Developed and implemented processes to expand the scope of financial planning from an annual budget to an integrated, multi-year plan, while maintaining stable headcount.
- Championed the integration of risk management principles into planning processes across the organization, and the importance of aligning risk appetite and mitigation techniques with investment in strategic initiatives.

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## **MCAP Service Corporation \* Toronto, ON**

**2006 - 2008**

*MCAP is one of Canada's largest independent real estate financing companies, with over \$35 billion in mortgage and leasing assets. MCAP Service Corporation being its residential mortgages line of business.*

### **DIRECTOR, TREASURY ACCOUNTING**

Hired to review and streamline treasury operations. Areas of focus were trust and escrow fund administration and the establishment of an in-house treasury management function.

- Successfully reengineered corporate, trust, and escrow fund management and reporting process by redefining staff roles, redesign of workflows, and providing extensive support and coaching to staff.
- Effectively brought the cash and investment management function in-house; retrained and coached staff into new roles; transitioned banking and custodial relationships negotiating related contracts accordingly.

## **Toyota Financial Services \* Markham, ON**

**1997 – 2006**

*Toyota Financial Services is Toyota's captive finance arm in Canada, providing retail loan and lease financing to Toyota/Lexus consumers and floorplan financing, wholesale lease and mortgages to authorized Toyota/Lexus dealers.*

### **MANAGER, TREASURY (2001 – 2006)**

### **TREASURY COORDINATOR (1999 – 2000)**

### **CONSULTANT, ACCOUNTING (1997 – 1999)**

Established organization's treasury function. Accountable for liquidity, credit and capital markets programs, investments, interest and currency risk management, regulatory reporting and SOX compliance program development, and strategic planning process. Member of Global Asset/Liability Management & Funding Functional Committee, contributing to design and implementation of global governance and risk management standards, and capital structure optimization strategies. Recruited talent and developed teams, fostering a culture of excellence. Solidified relationships with financial market participants and key external and internal stakeholders. Worked with executive management to secure buy-in and promote understanding of enterprise risks, their mitigation and integration with financial plans and pricing decisions.

- Lead the development and implementation of treasury strategies to ensure effective utilization and stewardship of financial assets and sources of liquidity.
  - Ensured stable access to financial resources to support the execution of corporate strategies and financially positioning the organization for sustainable growth.
  - Successfully managed a multi-billion dollar debt program, comprising of Euro medium term notes program, retail loan and lease securitization programs, commercial paper program and revolving credit facilities.
  - Effectively negotiated three securitization arrangements, each with multiple sale transactions, ensuring appropriate transfer of risk and recourse as well as an acceptable level of self-insurance against residual risks.
  - Standardized contracts on over ten bi-lateral credit facilities then transformed them into a cross-border, multi-borrower syndicated credit facility, furthering stability of contingent liquidity and realizing cost savings.
  - Spearheaded the strategic planning and budgeting process re-engineering; through lean approach and effective stakeholder communication achieved continuous improvements and cross-functional buy-in.
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## **EDUCATION**

### **Certified Management Accountant, 2003**

The Society of Management Accountants of Ontario, Toronto, Ontario

### **Bachelor of Arts Degree – Economics, 1997**

York University, Toronto, Ontario

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**TECHNOLOGY** - MS Office (Excel/PowerPoint/Outlook/Word/Access) / Oracle / Hyperion / Wall Street Treasura

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